



COVID-19 (Coronavirus)

Clean Pro's Planned Response

Current Situation

The complete clinical picture with regard to COVID-19 is not fully known. Reported illnesses have ranged from very mild (including some with no reported symptoms) to severe, including illness resulting in death. While information so far suggests that most COVID-19 illness is mild, a report out of China suggests serious illness occurs in 16% of cases. Older people and people of all ages with severe underlying health conditions — like heart disease, lung disease and diabetes, for example — seem to be at [higher risk of developing serious COVID-19 illness](#). (CDC)

What May Happen

Different parts of the country are seeing different levels of COVID-19 activity. The United States nationally is in the acceleration phase of the pandemic. The duration and severity of each pandemic phase can vary depending on the characteristics of the virus and the public health response. Most U.S. states are reporting some community spread of COVID-19.

Ready to Respond

As stated, this situation is dynamic and changing every hour. As your emergency responder and infectious control expert, we want you to know that:

“When called upon, our trained & certified team is ready to respond to sanitize and disinfect your commercial facility”

The objective of this document is to offer facility directors and municipality leaders a planned response option to a potential Coronavirus outbreak. We are offering a 3 Phase plan which is fully supported by the recommendations of the Centers for Disease Control and Prevention (CDC) and the Environmental Protection Agency (EPA).



Phase 1:

Preventative Phase - (**YOU**) follow the CDC steps for minimizing the risk of spread. These steps can be found on the CDC website (CDC.GOV) and are included as attachment within this document.

Phase 2:

Response Phase - (**WE**) will respond when called upon. Following the CDC, EPA, and OSHA guidelines, we will use an approved hospital grade disinfectant to clean & sanitize your facility. Our Infection Control Risk Assessment (ICRA) certified team will follow a protocol specific to your facility and situation.

Phase 3:

Maintenance Phase - (**US**) Once the emergency cleaning and disinfecting of your facility is complete, together as a team, we will monitor this fluid situation to ensure that your facility maintains a safe & healthy status. These steps may include scheduled ULV fogging or misting with a hospital grade disinfectant and additional training of facilities maintenance staff. As your infectious control professional, we will continue to stay ahead of this situation and do everything possible to keep the occupants of your facility safe and healthy throughout this event and beyond.

Pricing Matrix – see attached***General Information – Covid 19***

The overwhelming message is that COVID-19 is not difficult to kill on surfaces - routine prevention actions & awareness to avoid exposure or spreading are key.

Some good news is that Coronaviruses such as COVID-19 are enveloped viruses, which are the easiest viruses to kill. Actually, they are in the easiest of all microorganism categories. The EPA & CDC state that if an antimicrobial product can kill a small, non-enveloped virus it should be able to kill any enveloped virus.

Disinfectant and Chemical Selection

There are many products available to neutralize COVID-19. We do not recommend a cleaning and disinfectant for use unless it is EPA registered, which means that product has been proven by a third party for claims of effectiveness. Products used against COVID-19 should be “hospital grade” as per the EPA. Check the EPA website, instead of just trusting hearsay. Recall Hurricane Katrina, in which, it was broadcast to the masses that bleach kills mold (bleach does not kill mold).

The EPA is compiling a list of “Disinfectants for Use Against SARS-CoV-2” this list is not comprehensive or final and is changing and expanding. The EPA states that *“Inclusion on this list does not constitute an endorsement by EPA. There may be additional disinfectants that meet the criteria for use against SARS-CoV-2. EPA will update this list with additional products as needed”*



Products can be researched on the [Pesticide Product and Label System](https://iaspub.epa.gov/apex/pesticides/f?p=PPLS:1) (<https://iaspub.epa.gov/apex/pesticides/f?p=PPLS:1>)

Clients should request and review Safety Data Sheets for any product being used in their facility. The contractor is required to have these sheets onsite and available.

Considerations for disinfectant selection:

Some disinfectants are corrosive and can damage electronics if improperly used or even properly used. Disinfectants that are corrosive or toxic require special protective equipment for applicators. The protective equipment is not only determined by disinfectant choice, but also the delivery system such as: wet fogging, misting, spraying, etc. The different applications produce different OSHA related concerns for applicator safety. Some disinfectants may require a facility to be vacant during application then for a period of time after application. Some facilities, such as hospitals, may never close, so placing containment barriers that eliminate air and particulate matter transitioning freely is necessary.

Contractor Requirements

As dictated by OSHA and EPA, both produce requirements and compliance standards for spraying disinfectants in a facility.

A contractor who applies disinfectant in this situation should have staff that are qualified with the following:

Conclusion:

We are working around the clock to ensure our readiness to respond to your situation. We have the qualified infectious control teams (ICRA) who meet all EPA & OSHA requirements needed to safely and thoroughly disinfect your facility . We have the knowledge, training and experience to respond when called upon. We are on call 24/7 until which time we have beaten this virus and our lives have returned to normal.

Our 24/7 emergency hotline is 504-443-0009.

Respectfully,

Keith Orth, President

Clean Pro Restoration



Pricing Matrix

	0-50,000 sf	50,000 - 100,000 sf	over 100,000
Level 1: Disinfect & mist/fog all "touchable" surfaces	.65sf	.45 sf	.40 sf
Level 2: Disinfect & mist/fog with pre-cleaning of touch point surfaces	.95 sf	.85 sf	.75 sf
Level 3: Disinfect & mist/fog with heavy pre-cleaning of all flat surfaces	1.75 sf	1.55 sf	1.25 sf
1. Sf cost relates to single location, not single building			
2. Sf price based on floor square footage but includes all exposed services up to 10 ft			
4. Service includes one of 3 levels of surface pre-cleaning			
5. Upcharge may apply to areas with Large amounts of contents			

